

Bar and Rental

January 14, 2025

OIC - Roger Crook

Chairs - Mike Stocknoff and Scot Desort

7:00pm - 7:35pm

In attendance: Mike Stocknoff, Scot Desort, Scott Rothbart, Mike Ilardi, Nelson Vargas, Jasmine Vargas, Tommy Alameda, Steve Koenigsberg

1. Gold Bar year-end inventory has been completed. Assistance by Roger, Kevin, Gus, and Patrizia
2. Gold Bar will coordinate with Social Media Director to create email blasts for events.
3. Multiple events scheduled: Piano Sing Along, Mixology Class, Rockaway Eats, Car Show, Trivia Night, Yacht Rock
4. 3 potential candidates for the open host position to be interviewed.
5. An updated "State of the Bar" email has been sent out to the bartenders.
6. The committee voted unanimously to purchase Honey Book online client management system 8-0.

Approved by: Michael Ilardi-OIC

Bar and Rental

2/11/2025

7pm - 8pm

OIC - Roger Crook

Chairs - Mike Stocknoff & Scot Desort

In attendance: Roger Crook, Mike Stocknoff, Patrizia Trento, Nelson Vargas, Jasmine Vargas, Scott Rothbart, Nick Quartuccio, Kristen Neu, Robbie Carroll, Mike Freedman*, Mike Ilardi*

*late arrivals

1. Discussed advertising a Super Bowl Party next year. We will provide 6' subs and we will let residents know they can bring food as well.
2. We are getting long-sleeved T-shirts for the bar staff.
3. Host and hostess staff are getting long sleeve collared shirts.
4. 2 new hostesses have been hired.
5. Some changes have been made to our banquet rental contract. It was reviewed by the legal counsel and Treasurer.
6. Do we/can we rent to someone who wants to profit from their rental?
7. Mixology event is sold out for February 20th.
8. We're looking to have another car show in September
9. Thoughts on a Murder Mystery event for next winter.
10. Discussion about a full day Game Night event.
11. There was a long discussion regarding "in house" events and rentals and how to create a balance.

Submitted by: Mike Stocknoff-Co-Chair

Approved by: Roger Crook-OIC

Bar and Rental

March 4, 2025

OIC - Roger Crook

Chairs - Scot Desort & Mike Stocknoff

6:30pm - 7:20pm

In attendance: Mike Stocknoff, Scot Desort, Roger Crook, Steve Koenigsberg, Tommy Alameda, Scott Rothbart, Kathryn Langer, (Community Manager), Nelson Vargas

1. Cover 6 is booked for June 14th @ \$600
2. We hope to book additional bands for spring and summer
3. Bourbon tasting; looking for a potential date.
4. Spring Mixology event, potential date possibly April 18th
5. Gold Bar Games ??? Outdoor games to be considered.
6. John Oakes is playing Sunday March 16th (Pre St. Patty's)
7. Mixology Class was a huge success !!!!
8. Bartenders meeting is set for March 11th
9. Adjusted peak rental season to be March 15th - Nov. 15th
10. Continuing to investigate Honeybook, Toast, and Dropbox for scheduling, booking, billing etc ...
11. The 2nd annual WML car show is scheduled for September 14th
12. Patrizia will be out starting May 13 indefinitely
13. Debbie Minieri has been trained and is now hosting on her own.
14. Continuing to investigate replacement furniture for the lounge.
15. Kegs and liquor have been ordered for Pub Night.
16. Nicole worked with Kim on proper bar backing protocols.
17. Saturday night "sing a long" was great and we will have him back.
18. Beer lines have been cleaned.

Submitted by: Mike Stocknoff-Co-Chair

Approved by: Roger Crook-OIC

Bar and Rental Committee

May 13, 2025

7pm - 7:50pm

OIC - Roger Crook

Chairs - Scot Desort and Mike Stocknoff

In Attendance: Mike Stocknoff, Scot Desort, Roger Crook, Scott Rothbart, Robbie Carroll, Nelson Vargas, Nick Quartuccio, John Sywenski.

1. The beer lines were cleaned on April 30th.
2. The first Food Truck Friday event was well attended notwithstanding the rain squall that we endured.
3. Laura and Kurry are filling in for Patrizia while she is out for 6-8 weeks.
4. Beach party: Each year we cut back on what we bring to better manage inventory that must be transported twice and then kept cold. We will bring less this year.
5. There will be some necessary incremental price increases implemented. We will request some pricing clarifications from Patrizia.
6. We voted to increase Stella, Blue Moon, Tito's and flavored Stoli by \$1.00 to align with recent price increases. Vote was 9 - 0
7. We will schedule the Festival Day bartender meeting in the coming weeks.
8. We will use the Tiffany Bar and Gold Bar during Festival Day weekend. No outside bar. This will allow for a more complete selection and full bar availability.
9. Bar and Rental was left in a difficult position concerning Food Truck Fridays in early May with the arrangements being dropped. Bar & Rental became aware with just over a week before the first event. Patrizia, our Banquet Manager, reached out to all of the vendors, who told us that they had not heard from anyone in several weeks. Patrizia let them know that moving forward she was their contact person. Patrizia had put everything in order with all of the vendors in

a compressed timeframe fortunately as the Food Truck events had already been advertised. The town was very helpful with the necessary permits.

10. Our treasurer alerted us that approximately \$13,000 in deferred income was not accounted for in the B & R profit report recently published. This revision reduces the year over year reduction in revenue by 50%. There are several other factors still to be reviewed including lower sale volumes, lower ticket sales due to event saturation, raised wages and higher inventory costs, etc. Some trends reach back into 2024 and will be reviewed as well.

Minutes Submitted by: Mike Stocknoff-Co-Chair

Approved by: Roger Crook-OIC

Bar and Rental

June 10, 2025

7pm - 7:35pm

OIC - Roger Crook

Chairs - Scot Desort & Mike Stocknoff

In attendance: Mike Stocknoff, Scot Desort, Scott Rothbart, Tommy Alameda, Nelson Vargas, John Sywenski, Nick Quartuccio, Robbie Carrol

1. Motion to order Festival Day T-shirts to be sold in the bar. Vote 8-0
2. FYI - Festival Day Staff shirts ordered.
3. Items are ordered for the Beach Party
4. Festival Day Bartender schedule has been finalized
5. Price adjustments have been added to POS system
6. Food Trucks were a success even though the weather didn't cooperate.
7. A further discussion was had regarding whether it is logistically feasible to continue setting up a beach bar for events like the beach party. Misc individual sodas, mixers, etc. are required and only used at events like these. Does revenue outweigh the hours of setup and breakdown with little to no help.

Minutes submitted by: Mike Stocknoff-Co-Chair

Approved by: Nelson Vargas-Treasurer

Bar and Rental Committee Minutes

July 8, 2025

7pm - 7:25pm

OIC - Roger Crook

Chairs - Mike Stocknoff & Scot Desort

In attendance: Mike Stocknoff, Roger Crook, Steve Koenigsberg, Tommy Alameda, Scott Rothbart, Robbie Carol, Nelson Vargas

1. The beach party had good revenue. It is a massive undertaking by the bar committee to create a working and functioning bar for only 3hrs.
2. As a whole, spring and early summer bar revenue has been good.
3. Final preparations are underway for Festival Days ... Kegs, Seltzers, spirits etc. being ordered / to be ordered.
4. Both the Gold Bar and Tiffany Bar will be open for Festival Days. We will not have an "outdoor bar". Signage is being created to notify patrons to enter via the ballroom side door and follow the "yellow brick road" to the Tiffany Bar.
5. We are open on Mondays for Swim Team home meets. Revenue has been very good.
6. Bartenders to remind parents that kids cannot run rampant in the Gold Bar and Gold Lounge.

Submitted by: Mike Stocknoff-Co-Chair

Approved by: Roger Crook-OIC

Bar and Rental Committee Minutes

August 12, 2025

7pm - 8:08pm

OIC - Roger Crook

Co - Chairs Mike Stocknoff & Scot Desort

In Attendance: Mike Stocknoff, Scot Desort, Patrizia Trento, Robbie Carrol, Tommy Alameda, Nelson Vargas, John Sywenski, Scott Rothbart, Chris Kleinwaks.

1. Discussed Monday Night Football, sales have been down the last few years. Agreed to be open for the month of September and we will re-evaluate at the end of September.
2. New homeowners' mixer via Women's Club. Bar and Rental will come up with a few suggestions based on the theme for Women's Club to approve.
3. Fall Festival, the bar will open (early) at 1pm on October 5th.
4. Road trip to be scheduled in the fall to look at Gold Lounge furniture.
5. Upholsterers are quoting on the replacement of all of the cushions in the Trophy Room, Lounge, Stair landing, Tiffany Bar.
6. We voted to raise the Gold Bar rental rate to \$225 for 4.5hrs. Vote was unanimous 9-0.
7. Festival Day recap: Thursday - Sunday \$30,404.32
8. New soap dispensers for bathrooms?
9. Discussed pre-auth on credit cards.
10. Nelson inquired about the frequency of bartenders making the wrong drink ... Almost Never.

Submitted by: Mike Stocknoff-Co-Chair

Approved by: Roger Crook-OIC

Bar and Rental Minutes

9/9/25

7pm -7:45pm

OIC - Roger Crook

Chairs - Mike Stocknoff & Scot Desort

In attendance: Mike Stocknoff, Scot Desort, Roger Crook, Patrizia Trento, Scott Rothbart, Nelson Vargas, Tommy Alameda, Bill Whelan, Nick Quartuccio, Scot Rothbart, John Swyenski

1. We received updated estimates to reupholster the bench seating in the trophy room, lounge, Tiffany, 1st floor landing and two chairs in the lobby. Mike S. will call both vendors to discuss details of types of fabric, foam etc ...
2. Patrizia and a few bartenders will attend the Fedway event at the Brownstone on 9/16.
3. Discussed raising wine prices.
4. Staff meeting scheduled for 9/15
5. Fall Inventory to be done 9/15 after the staff meeting
6. Trivia, Fall Mixology class, Live Music on the calendar for the fall.
7. Looking into a Bourbon tasting event.
8. 97 cars are registered for the Car Show and 5 Food trucks will be present.
9. We will continue to monitor MNF. The 1st game of the season the bar was poorly attended.

Submitted by: Mike Stocknoff, Co-Chair

Approved by: Roger Crook-OIC