

Bar and Rental Meeting 12/10/19

7pm - 8:30pm

OIC- Roger Crook

Co Chairs: Mike Stocknoff & Scot Desort

In Attendance - Roger Crook, Scot Desort, Mike Stocknoff, Scott Rothbart, John Sywenski, Kristen Neu, Stu Kipilman

1. Working on questionnaire to be mailed/emailed to renters after their event.
2. Thanksgiving Eve at Gold Bar was a great night. Heavily attended.
3. Absolute Apple night was a success and well attended.
4. We are now carrying Prosecco in the Gold Bar.
5. Working on dates for Trivia Night with Mr. WML as host.
6. Beer lines cleaned 12/4/19- second time as per schedule.
7. 25 Rentals booked for 2020
8. Talked about a display/monitor to advertise our specials and upcoming events in the bar, to hang on brick wall.
9. Discussed the next breweries for Tap Takeovers ... Magnify (Jan. 17 tentative ) Alementary, Czieg Meister, Jersey Girl.
10. Discussed ideas related to Craft beer event.
11. Discussed more efficient inventory ideas.
12. Discussed increasing "banks" for bartenders and adjusting amount of small bills and change provided.
13. Discussed keeping up on our credit card percentage rates and exploring our options as our usage grows to get a better rate.
14. Chip vs Swipe on Credit Cards, Investigating "chip "for Gold Bar (and office) usage.

Submitted by: Mike Stocknoff-Co Chair

Approved by: Roger Crook-OIC

Bar and Rental meeting 11/12/19  
OIC - Roger Crook  
Co-Chairs Scot Desort and Mike Stocknoff

Opened at 7:05PM Closed at 8:45PM

Attendees: Tommy Alameda, Kristen Neu, Stu Kipilman, Kim Stecher, Scott Rothbart, Scot Desort, Mike Stocknoff, Roger Crook

Actions and discussions:

1. Discussed Tap Takeovers and future dates.  
Dec 7th for Absolute night in conjunction with WML Holiday party (confirmed ).  
Alementary for January Tap Takeover.  
Czieg Meister.  
Magnify is too expensive (going to discuss a price break)
2. Liquor promos and dates - Absolute/January
3. Beer lines are cleaned and to be cleaned each month, cost \$100 (\$10 per line)
4. Reminder as to who is permitted in the basement / beer room. Do we need to put a sign on the door?
5. New Gold Bar shades are in. Bartenders have been instructed to pull all blinds down at end of closing shift. When blinds are up, they should all be at same height , excluding those facing the lake / blocking the sun .
7. Purchase 10oz glass for high ABV beer or continue to use solo cups. Will look to use BFA credit.
8. Comedy night review Tiffany \$1142, Gold Bar \$1780 (\$2922) April comedy night revenue.
9. "Private Event" sign added to be inside of Gold Lounge pocket doors.
10. Advertise Takeovers and Liquor nights in Newsletter.
11. Google Ad words program? discussed- need more info.

12. Wednesday before Thanksgiving - specials / promotions? Not needed.
13. BFA - credit, need to use up
14. Bridal shop in Denville, advertise? Voted no- unanimously
15. Nicole (new bartender) is doing great. Good feedback from patrons.
16. Hired Nell (Danielle) Experienced, currently works at RRCC and Christel Realty ... Will shadow in January.
17. Create "review/feedback" form to email guests after event. We will create.
18. Music- Barry McArdle 4hrs / \$300 ///// Kristy and band \$400  
Consider Barry for a Friday night in the winter at the right price. Might be monetarily prohibitive.
19. Trivia night, buy the initial "single" kit / have Mr. WML host the event. If all goes well, run it monthly.
20. POS - Buy back / Token differentiation? Need further POS detail.
21. Discussed drink tickets for NYE party, 2 drinks for \$10 (drink tax money goes to Bar and Rental) not House Activities.

Minutes submitted & approved by: Roger Crook-OIC

Bar and Rental 10/8/19

7pm-8:55pm

OIC - Roger Crook

Co Chairs - Mike Stocknoff and Scot Desort

In attendance: Roger Crook, Scot Desort, Kristen Neu, Charlie Bogusat, Mike Ilardi, Tommy Alameda

1. Discussed Stoli Night – income was \$1942, more than expected. Committee feels that we should always schedule 2 bartenders for special events like this to avoid situations where the bar is too busy to deal with crowd effectively with 1 bartender
2. Discussed upcoming tap takeover with Cricket Hill on Friday night, and future takeovers. Will email Phyllis to look for 2<sup>nd</sup> bartender to assist
3. Guinness – very successful so far. 3 half-kegs used so far in 2 weekends. Committee agreed to keep current price of \$6 for 20oz pour.
4. Reviewed possibly purchasing 10oz beer glasses for higher ABV beers. Will check with BFA as possible source so we can use our credit.
5. Need to get tap locks for Tiffany beer tower ASAP
6. Have excess Rolling Rock. Will have RR special \$2 pints/\$6 pitchers to try to use it up
7. Presentation by Melanie of Melanie's Custom Coverings for rollup shades for Gold Bar windows.
8. Committee vote to hire Melanie's Custom Coverings to provide and install custom rollup shades for all Gold Bar windows for a total of \$1979.05. Money to come from Country Club. Votes: 6 yes, 0 no, 0 abstentions.
9. Discussed cleaning of beer lines. Charlie will see if Nick the beer guy has recommendations for timing and cleaning of the lines. Phyllis to reach out to beer distributors to see if they will do for free.

10. Discussed cleaning of soda system. Scot will send videos to charlie on how to properly clean guns and the bag connectors in the basement.
11. Discussed bar attendance at Monday Night Football so far
12. Discussed trivia night. Saturday nights after the holidays. Kristen knows someone who will do the whole thing, host, provide questions, and has his own sound system. She will get his price. Committee agrees spending up to \$100 for 90min-2 hours of his time is reasonable.
13. Discussed digital signage for bar – to put in place on brick wall. Scot found service that costs \$20 a month (we provide TV). Will look for other similar services. Possibly offer ad space to offset monthly cost.
14. Bar will be open the Wednesday before Thanksgiving. Will connect with Phyllis to verify bartender coverage (2), also post in newsletter and social media
15. Discussed having lists of food delivery options (no menus) available at the bar. Possibly put on the digital sign and Gold Bar facebook page
16. Discussed current need for additional bartender. Committee agrees with the need. Will reach out to bartender that was recently interviewed. Also ask Laurie to place ad
17. Discussed ways to control patrons who come into the bar during private events. Bartenders should be educated to politely advise patrons that the bar is for a private event and politely ask patron to come back later when the bar is open to the public. Also put signs up on the bar doors. Perhaps we can have some laminated so they can be re-used.
18. Look at ways to expedite refunds of rental deposits
19. Look at other entertainment options to have during the winter. Possibly music (soloist or duo), for a modest fee, and they can place tip jar out. Scot to reach out to Christy, Kristen will also reach out for interest.

## Bar and Rental Minutes 9/10/19

7:00-7:55

OIC - Roger Crook

Co-Chairs Mike Stocknoff, Scot Desort

In Attendance - Stu Kipilman, Scott Rothbart, Russ Pencak, Kristen Neu, Kim Stecher, Mike Criscione, John Swyenski & Tommy Alameda

1. Rent Gold Lounge to Non WML members? Currently only members can rent Gold Lounge. Decided to leave as is and only members can rent it.
2. Discussed mandatory tipping for host / bartender / coat check etc .... How to calculate tips if it's soda only, open bar, cash bar? Tabled and we will continue to discuss and formulate policy.
3. Reviewed eliminating the rental usage fee and raise the rates to cover the difference. Customers always question "what is that fee for" and the explanation always comes across wrong oddly. Discussed some options, for now it has been tabled and we are doing some investigating into our costs and we will continue to discuss.
4. Discussed allowing Phyllis to discount our fee if it's a last minute request and they are still "shopping" around. Checking into "costs" and will continue to discuss.
5. Stoli night confirmed for 9/27/19 from 8pm - 10pm (2 Stoli girls, Our Fedway rep and Stoli rep) Stoli girls will offer mini sample shots and suggest patrons buy in full drink form. They will have some giveaways. We will create drink specials for that night and advertise ahead of the event.  
The first bartender that night is Kyle and he will stay later if it is crowded.
6. Waiting to hear back from Jersey Girl and Fort Nonsense  
We are asking them to come in and do a "Tap Takeover"  
Spoke to Cricket Hill (October 5 or 12) and Zieg Meister, dates to be determined (we need to give them some date)
7. Bartenders have been instructed that last call is 12:45am and they need to be out of the building no later than 1:30am.

8. Carpet samples for Lounge and Trophy room looked at and discussed.
9. Cape May Brewing company contacted us and we will speak to them about doing a Tap Takeover.

Minutes submitted & approved by: Roger Crook-OIC

Bar and Rental 8/13/19

7pm-8:45pm

OIC - Roger Crook

Co Chairs - Mike Stocknoff and Scot Desort

In attendance: Roger Crook , Mike Stocknoff , Scot Desort , Scott Rothbart, Kristen Neu & Russ Pencak

1. Festival Day Income \$62 off from last year. Amazing number, due to the oppressive heat, rain and lack of patrons each day.
2. Bar update - Under bar hooks for pocketbooks installed, beer tap covers, liquor bottle covers, plastic edge for glass shelves.
3. 1st 4 weeks of the new bar being open \$4747.00
4. 41 rentals for 2019 , 3 for 2020
5. Fall food trucks, decided we will NOT do trucks in the fall.
6. Agreed to open at 6pm on Fridays in fall ( after Labor day ) for Happy Hour ( \$1off mixed drinks and pitchers ) Can we do 5pm-7pm ? Opening time will be based on bartender availability.
7. Do bartenders need more than 30 min pre shift to prep bar?
8. Discussed bartender to-do list. Will be revised & updated.
9. Monday night football \$1 off pitchers all night!
10. Bar and Rental will sponsor up to three teams for the Lake Hopatcong Dart League.
11. Discussed bartender schedule for Festival Day 2020. Will amend.
13. Discussed hosting trivia night on Saturday nights in the winter when the bar is often slow.
14. Tommy Alameda suggested that Mr. WML should host trivia night.
15. Scot has asked security committee to instruct closing security guards to check the bar windows before locking up the building. Committee has also asked if security can assist with bar sweeping at closing time, as has been done in the past.
16. Discussed suggestion from festival day committee to possibly offer drink tokens next year for people who stay on the mechanical bull for a certain amount of time

Minutes submitted & approved by: Roger Crook-OIC

## Bar and Rental meeting

July 9 ,2019

Officer in Charge - Roger Crook ( not in attendance )

Mike Stocknoff - Co Chair

Scot Desort - Co Chair

Open: 7:00PM

Closed: 8:30PM

In attendance: Mike Stocknoff , Scot Desort , Scott Rothbart , Mike Ilardi , Kristen Neu

1. Bar updates. The Gold bar renovation is finished and we reopened on June 28th with a ribbon cutting ceremony. We had a very successful re-opening weekend. The bar has remained VERY busy since the re-opening.
2. Misc bar updates: Removed plastic tabs from stools and replaced with adhesive felt .Waiting on glass shelves, they had been mismeasured by vendor. Installed velvet rope for end of bar. Tiffany bar beer lines have been extended. Leaks in Beer gas line and Co2 lines have been fixed by vendors.
3. Created a "mopping" schedule for the bar including Bill from maintenance and Zack from maintenance .
4. Investigating under bar hooks for ladies to hang their pocketbooks from.
5. The House Activities Beach Party was a success.
6. Discussed the draft beers to be ordered for Festival Day weekend. Jockey Box and 1 Kegorator will be used outside.
7. Agreed to sell Jello shots at the bar during Festival Day weekend. These were sold at the Beach Party and sold out very quickly.
8. Will advise maintenance to check the structural integrity of the outdoor plastic chairs.
9. Discussed having a "busboy" for festival day weekend to clean tables and empty garbage cans etc...

Minutes submitted by Mike Stocknoff

Approved by: Michael Ilardi-President

Bar and Rental 6/11/19  
Mike Stocknoff - Co-Chair  
Scot Desort – Co-Chair  
Roger Crook – Officer-In-Charge

7pm - 8:34pm

1. Bar Update

Bar top installed

Front panels to be installed week of 6/17

Electric - misc lighting 6/19

Foot rail - 6/20

Beer towers Installed

Soda wands installed

TV's installed

Expected "soft opening" week of 6/24

Expected open to public weekend of 6/28

2. Discussed professional lighting options for deck and deck steps.

3. Finalized details for HAC Beach party. Bartenders, Food, Beer and drink options.

4. Approved motion to change fee structure for Gold Bar/ Tiffany room rental pricing. Motion made by Scott Rothbart, second by Russ Pencak \$150 for a 3 hour minimum (\$50/hr.) plus consumption or spend \$250 (bar) and no charge for room.

5. Hire 2 men from SOS security for Festival Day weekend, Saturday and Sunday 4pm - 11pm

In Attendance

Roger Crook, Mike Stocknoff, Scot Desort, Scott Rothbart, Kristen Neu, Russ Pencak, Mike Criscione, & John Sywenski.

Submitted & Approved by Roger Crook-OIC

# Bar & Rental Committee meeting minutes

Date: 4-9-2019

Time: 7:00pm

Attendees: Mike Stocknoff, Scot Desort, Roger Crook, Tom Alameda, Mike Ilardi, Charlie Bogusat, Kristen Neu, Scott Rothbart

## Discussion items

1. Review paint choices for Gold bar. Mike S. will consult with Robbie regarding the best way to handle the trim and window paint color
2. Discusses rough timeline of the project as it stands today
3. Committee vote - hire O'Neil Flooring for up to \$5000 for to install vinyl flooring for Gold Bar. Vote results: 8 yay, 0 nay, 0 abstentions.
4. We are currently still under budget with T. Hardy Construction in the new bar
5. Speakers have been ordered
6. New soda system contract is under attorney review
7. Discussed possible lower cost ballroom rentals. General committee consensus is that it would not be cost effective at this time, and would incur additional wear and tear on the building that could not be offset by an event with a lower cost
8. Reviewed plans for this season's Food Truck Fridays. Dates have been set for May 10, May 31 and Jun 7<sup>th</sup>. Information to be posted in newsletter
9. Discussed HAC Beach Party - Sat Jun 15<sup>th</sup>.

\*\*\* End of meeting 8:15pm \*\*\*

# Bar & Rental Committee meeting minutes

Date: 3-12-2019

Time: 7:00pm

Attendees: Mike Stocknoff, Scot Desort, Stu Kipilman, Russ Pencak, Roger Crook, Kristen Neu, Charlie Bogusat, Tom Alameda, Mike Criscione, John Sywenski

## Discussion items:

1. Presentation by Gary O'Neil from O'Neil and Son's regarding Vinyl flooring for Gold Lounge renovation. Discussing, styles, pricing, etc....
2. Pub Night Beer has been ordered, B & R will support by acting as bar backs.
3. Open dates for food trucks - May 10, 24, & 31. June 7<sup>th</sup> (MH Jr Prom), 21<sup>st</sup> and 28<sup>th</sup>, July 26<sup>th</sup>.
4. Vote / Motion for BFA to supply 4 taps to Tiffany bar at time of installation in Gold Bar at a cost of \$1790.07. Savings of approximately \$2700 by doing the work now and not in the future. This motion is to be written in Country Club's name and the money would come from Country Club. 10-0 Unanimous vote / approved.
5. ATM needs a new keypad, if owner cannot get a keypad from old machine, he will remove the unit and not replace it. It is not worth his time. We will investigate a new company to provide an ATM.
6. Rentals so far for 2019 - 30 total 18 WML / 12 Non members
7. Permits for bar reno have been submitted by Tom Harty.
8. Scot spoke with Seabreeze, regarding soda / lines information to be provided.
9. Charlie updated on permits, Harty coordinating on start time. Charlie will remove freon and some metal items from bar for scrap
10. Roger to check with BFA if a single keg feed two bars and if 4 Tiffany taps can have one designated Guinness tap
11. June 15th Beach party / \$10 / \$15. Discussed possibly having a food truck. Band - John Oaks
12. Discussed Country Club only website separate from POA site to boost rentals. Further information to come from Marketing & Communications Committee.
13. Charlie discussed a change in the heating option for the Gold Bar due to new, more efficient windows .

\*\*\* End of meeting 8:30pm \*\*\*

Submitted by: Scot Desort

Approved by: Roger Crook-OIC

Bar and Rental / Reno Meeting (part 2) 2/18/19

Co - Chairs - Mike Stocknoff & Scot Desort

Officer in Charge - Roger Crook

7pm-9pm

In attendance:

Mike Stocknoff

Roger Crook

Mike Ilardi

Stu Kipilman

Tommy Alemeda

Kristen Neu

Scott Rothbart

Mike Freedman

Charlie Bogusat (Site Manager)

1. Voted to Hire Tom Hardy Construction to do Bar Renovation construction (plumbing & electric via his subs) Vote 7-1. Charlie Bogusat abstained.
2. Voted to hire Grothouse Solid Wood Surfaces to fabricate and install Black Walnut bar top. Vote 8-0. Charlie Bogusat abstained.
3. Voted to hire Heirloom Refinishing to fabricate front of bar, modular panels. Vote 7-0 Charlie Bogusat and Mike Stocknoff abstained.
4. Voted to hire Collela Plumbing to provide the heating service in the Gold Bar. Vote was 8-0

Minutes submitted by: Mike Stocknoff

Approved by: Roger Crook-OIC

# Bar & Rental Committee meeting minutes

Date: 1-8-2019

Time: 7:00pm

Attendees: Mike Stocknoff, Scot Desort, Stu Kipilman, Michael Ilardi, Roger Crook, Kristen Neu, David Neu, John Sywenski, Scott Rothbart, Jodi Nichols, Michael Criscione, Mike Freedman

## Discussion items

1. Discussed and unanimously approved motion (10-0) to hire BFA to provide bar structure, appliances etc ... at a cost of 70K. Fireball dispenser has been ordered at a cost of \$100
2. Discussed bar top - Mike S will continue discussions with Grothouse of Germansville, PA regarding a solid wood bar top .
3. Discussed flooring options for behind the bar and in front of the bar
4. Confirmed BFA has included NO2 in bar quote to support dedicated Guinness tap
5. Scot updated us on the current wi-fi situation and progress.
6. Noted that the beer rotation in the liquor room has greatly improved since Bill from maintenance has taken it on as a responsibility.
7. Discussed the possibility of draft beer price increase.
8. Discussed craft beer selection at bar - will investigate getting craft beer from local breweries who don't distribute through Hunterdon.
9. Discussed house wine - Waiting to hear back from distributor on new wine options. Also want to make sure we offer premium wine options for rental customers who request it.

\*\*\* End of meeting 8:45pm \*\*\*

Minutes prepared by Scot Desort-Co-Chair

Approved by: Roger Crook-OIC